

# A Strategic Approach to Renewable Procurement

# Context

- Ontario is investing \$120 million for public school boards and social housing projects to reduce energy costs by installing renewable energy technologies for heating, cooling or generating electricity.
- Funding will be available through the Ministry of Education and the Ministry of Municipal Affairs and Housing for Ontario's 72 school boards and 47 Social Housing municipal service managers.
- The purpose of this project is to: (1) complete a centre-led procurement process that creates a vendor of record type structure; and (2) facilitate program design. The objectives include:
  - Provide assistance to grant recipients in researching technologies and selecting vendors
  - Identifying and promoting high quality products
  - Making product selection easier and transparent
  - Maximizing the benefit of large volume purchasing power

# Principles

- Guiding Principles underlying the \$120 million investments in the installation of renewable energy technologies are:
  - Value for money is realized through maximizing the benefit of large volume purchasing power
  - The best projects are approved through business case based selection and approval
  - The procurement process is fair, open and transparent and ensures funds are allocated and spent in an appropriate manner and in the time required.
  - Other third parties will be allowed to use the established vendor mechanism in order to supply and install renewable technologies in their facilities.
  - Made in Ontario technology is promoted and an Ontario renewable energy manufacturing base is developed.

# Stakeholders

# Objectives

## Project Sponsor (responsible for overall project coordination)

Ministry of Energy and Infrastructure

Program that:

1. Promotes made in Ontario technology and develops an Ontario renewable energy manufacturing base, and
2. Ensures coordinated procurement approach to maximize the benefit of large volume purchasing power

## Project Delivery Agents (responsible for program delivery and contract/grant management and procurement advice and support)

Ministry of Education

Ministry of Municipal Affairs and Housing

Ontario Buys

3. Is designed to ensure value for money, is fair, open and transparent and ensures funds are allocated and spent in an appropriate manner and in the time required.

## Project Recipients (responsible for project identification, procurement and implementation)

72 School Boards

47 Social Housing municipal service managers (MSMs)

4. Assists grant recipients with the research, selection and installation of appropriate renewable technologies by pre-approved vendors.

# Implementation

- Two specific project deliverables have been identified as follows:
  1. Design, issue and evaluate a Request for Qualifications to select vendors
  2. Design and implement a program to approve \$120 million in renewable projects in the school and social housing sectors
- The project has been broken down into three stages;
  1. Research
    - Stakeholder Consultations (both Industry and grant recipients) and supplementary research to inform procurement and program design
  2. Program design approval and RFQ issuance
    - Finalize program design and issue Request For Qualifications
  3. Implementation
    - Contract implementation and management